

Rogers Memorial Hospital
34700 Valley Road
Oconomowoc, WI 53066
(414) 646-4411

Type: Psych
Control: Other Not-for-Profit
Fiscal Year: 08/01/00 to 07/31/01

County: Waukesha
Analysis Area: Southeastern (2A)
Volume Group: 1

Selected Utilization Statistics	FY 2001	All Psychiatric Hospitals		FY 2001 vs. 2000	
		Value	Ratio	FY 2000	Ratio
Occupancy Rate (%)					
Psychiatric	69.8%	61.4%	1.14	72.3%	0.97
Alcoholism/chemical dependency	-	43.7%	-	-	-
Total hospital	69.8%	60.7%	1.15	72.3%	0.97
Average Census (Patients)					
Psychiatric	69.8	68.5	1.02	72.3	0.97
Alcoholism/chemical dependency	-	43.7	-	-	0.97
Total hospital	62.9	36.0	1.74	65.1	1.00
Average Length of Stay (Days)					
Psychiatric	18.8	13.2	1.42	18.0	1.04
Alcoholism/chemical dependency	-	5.6	-	-	-
Total hospital	18.8	6.5	2.91	18.0	1.04
Outpatient Visits					
Non-emergency visits	24,522	25,959	0.94	23,294	1.05
Emergency visits	0	1,807	0.00	0	-
Full-time Equivalents (FTEs)					
Administrators	5.0	4.1	1.22	23.7	0.21
Nurses, licensed	40.2	35.9	1.12	38.9	1.03
Psychologists	0.0	3.4	0.00	2.0	0.00
Social workers	13.7	15.0	0.91	15.0	0.92
All other personnel	116.4	116.2	1.00	153.6	0.76
Total FTEs	275.6	193.0	1.43	305.0	0.90
FTEs per 100 Patient Census (Adjusted)					
Administrators	5.4	5.3	1.02	33.9	0.16
Nurses, licensed	43.6	46.8	0.93	55.6	0.78
Psychologists	0.0	4.4	0.00	2.9	0.00
Social workers	14.9	19.6	0.76	21.4	0.70
All other personnel	126.2	151.6	0.83	219.4	0.58
Total FTEs	298.9	252.0	1.19	435.6	0.69

Total Hospital:

Beds set up and staffed 90
Discharges 1,220
Inpatient days 22,942

Contract with:

Health maintenance
organization (HMO) Yes
Preferred Provider
organization (PPO) Yes

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 07/31/01	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	5	0	0	0	-	-	-
Orthopedic	5	0	0	0	-	-	-
Rehab. and physical medicine	5	0	0	0	-	-	-
Hospice	5	0	0	0	-	-	-
Acute long term care	5	0	0	0	-	-	-
Other acute	5	0	0	0	-	-	-
Pediatric, acute	5	0	0	0	-	-	-
Obstetrics	5	0	0	0	-	-	-
Psychiatric	1	90	1,220	22,942	69.8%	62.9	18.8
Alcoholism/chemical dependency	5	0	0	0	-	-	-
ICU/CCU:							
Medical-surgical intensive care	5	0	0	0	-	-	-
Cardiac intensive care	5	0	0	0	-	-	-
Pediatric intensive care	5	0	0	0	-	-	-
Burn care	5	0	0	0	-	-	-
Mixed intensive care	5	0	0	0	-	-	-
Step-down (special care)	5	0	0	0	-	-	-
Neonatal intensive/intermediate care	5	0	0	0	-	-	-
Other intensive care	5	0	0	0	-	-	-
Subacute care	5	0	0	0	-	-	-
Other inpatient	5	0	0	0	-	-	-

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	5	0	5.0	Radiological services personnel	0	0	0.0
Physicians and dentists	4	2	5.0	Occupational therapists	0	0	0.0
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	19	31	38.9	Physical therapists	0	0	0.0
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	0	0	0.0
Licensed practical nurses	0	2	1.3	Recreational therapists	0	0	0.0
Ancillary nursing personnel	82	69	114.0	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	12	4	13.7
Nurse Practitioners	0	0	0.0	All other health professionals	12	11	16.0
Medical records personnel	6	1	6.7	All other personnel	62	24	74.9
Pharmacy personnel	0	0	0.0	-----			
Clinical laboratory personnel	0	0	0.0	TOTAL	202	144	275.6

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<u>Income Statement</u>		<u>Assets</u>		<u>Liabilities and Fund Balances</u>	
Gross patient revenue	\$28,462,956	Cash and cash equivalents	\$502,618	Current liabilities	\$2,626,011
Less deductions	9,605,354	Net Patient receivables	8,998,010	Long-term debt	12,065,000
Net patient revenue	18,857,602	Other receivables	0	Other liabilities	0
Plus other revenue	810,886	Land, bldgs and equip: Net	7,966,206	Subtotal	14,691,011
Total revenue	19,668,488	Other assets	5,975,450	Unrestricted fund balance	8,751,273
Less expenses	19,321,355	Total Assets	\$23,442,284	Total Liabilities & fund balance	\$23,442,284
Nonoperating gains/losses	547,315			Restricted fund balances	\$0
Net Income	\$894,448				

<u>Selected Financial Statistics</u>		<u>All Psychiatric Hospitals</u>		<u>FY 2001 vs. 2000</u>	
	<u>FY 2001</u>	<u>Value</u>	<u>Ratio</u>	<u>FY 2000</u>	<u>Ratio</u>
Gross Rev as % Total Gross Patient Revenue					
Medicare [\$2,678,813]	9.4%	14.4%	0.65	15.7%	0.60
Medical Assistance [\$2,853,018]	10.0%	14.8%	0.68	9.0%	1.11
Commercial [\$13,780,479]	48.4%	32.9%	1.47	46.9%	1.03
All other [\$9,150,646]	32.1%	37.9%	0.85	28.4%	1.13
Deductions as % of Total Gross Patient Revenue					
Medicare [\$1,491,688]	5.2%	6.9%	0.76	8.5%	0.61
Medical Assistance [\$1,881,276]	6.6%	5.7%	1.16	6.3%	1.04
Commercial [\$5,554,105]	19.5%	11.4%	1.71	17.1%	1.14
Charity care [\$221,354]	0.8%	6.4%	0.12	0.3%	2.98
All other [\$456,931]	1.6%	1.5%	1.08	0.6%	2.59
Total deductions [\$9,605,354]	33.7%	31.9%	1.06	32.8%	1.03
Other Revenue and Net Gains or Losses					
Other revenue as % of total revenue	4.1%	25.9%	0.16	5.2%	0.79
Net gains/losses as % of net income	61.2%	61.4%	1.00	-13.3%	#
Expenses as % of Total Expenses					
Salary/fringe benefit[\$11,818,189]	61.2%	50.3%	1.22	64.9%	0.94
Supplies and services[\$4,952,827]	25.6%	44.8%	0.57	22.5%	1.14
Capital component [\$1,522,331]	7.9%	3.2%	2.47	7.2%	1.09
Bad debt [\$1,028,008]	5.3%	1.7%	3.09	5.3%	0.99
Fiscal Statistics					
Operating margin	1.8%	0.3%	6.63	3.4%	0.52
Total hospital profit margin	4.4%	0.7%	6.45	3.0%	1.46
Return on equity	10.2%	4.6%	2.23	7.7%	1.33
Current ratio	3.7	2.3	1.61	1.9	1.91
Days in net patient accounts receivable	174.2	44.7	3.90	103.3	1.69
Average payment period	52.0	28.3	1.84	52.0	1.00
Equity financing	37.3%	43.5%	0.86	37.1%	1.01
Long-term debt to equity ratio	1.4	0.8	1.75	1.3	1.02
Times interest earned	2.5	1.9	1.28	2.2	1.12
Total asset turnover	0.8	2.9	0.29	0.9	0.88
Average age of plant: years	6.3	6.7	0.95	6.0	1.05
Increase (decrease) total net patient rev	18.9%	16.3%	1.16	20.3%	0.93
Output gross rev (% of total gross pt. rev)	31.9%	48.8%	0.65	7.1%	4.50
Net Revenue Statistics					
Inpatient net revenue per discharge	\$10,040	\$3,262	3.08	\$14,010	0.72
Inpatient net revenue per day	\$539	\$505	1.07	\$758	0.71
Outpatient net rev per visit	\$265	\$295	0.90	\$44	5.97